

John R. Oliver, C.P.A.

Mr. Oliver is a Senior Advisor to Oliver Wyman's Corporate Finance & Restructuring practice. His expertise includes turnarounds, financial restructuring, M&A, equity offerings/capital raises, and transition strategies, with a focus on global manufacturing, distribution, and service industries. Mr. Oliver also has extensive operations, budgeting, and forecasting expertise and strong controllership & systems integration skills.

Mr. Oliver was most recently Managing Director – Europe for Pacer International, a leading logistics and intermodal company, which involved full P&L leadership and program management of turnaround and expansion initiatives. He also served as Pacer's Vice President of Corporate Strategy & Development, which involved the restructuring of a \$130 million debt portfolio and realignment of the company's operating model.

As the CFO of Skycaddie, the world's leading manufacturer and distributor of Golf Rangefinders, Mr. Oliver managed all of the company's financial and operating functions, oversaw acquisitions, and drove investment banking activities. He also completed a turnaround and repositioned the company for sale, doubling EBITDA margins and quadrupling gross EBITDA in 2+ years.

As the Senior Vice President and Corporate Controller for Microtek Medical, a leading manufacturer of surgical and infection control devices, he was responsible for corporate development, post-merger integration, and all financial systems. He facilitated the sale of the company to a strategic buyer for \$270 million.

As CFO of Action Products International, a leading toy manufacturer and distributor, he directed all of the company's financial and operating functions. He led a turnaround of the company, improving earnings quality, and closed the NASDAQ after a successful equity offering.

As a Director/Principal with United Parcel Service (UPS), he launched a 100+ management consulting team specializing in financial and operations management. Client projects included: validating business models, customer segmentation, rightsizing infrastructure, improving working capital management, strategic sourcing, & technology enablement; outsourcing/off-shoring, and developing & implementing restructuring plans.

As a Senior Manager with Ernst & Young LLP, Mr. Oliver led sales and delivery of financial & operational consulting engagements to Fortune 500 companies & private equity firms, with an annual book of business in excess of \$15 million. Client projects included strategy development, M&A, CFO advisory, capitalization strategies/IPO, SEC/registration advisory; Form-D/PPM development & management, restructuring, post-

merger integration, systems integration, product rationalization, procurement, distribution, transportation, and outsourcing.

Mr. Oliver also worked for the Brinks Company (mining, transportation and security services). As Group Controller/Operations Director, he led the turnaround of the company's international transportation & logistics business unit, and directed Asia & Europe rollup expansion; deal negotiation, valuation modeling, due diligence, and integration.

Mr. Oliver holds an M.B.A. from the University of Southern California and a B.S. in accounting from Connecticut State University. He is a Certified Public Accountant and AICPA member. He has also completed additional graduate study in program management at the University of Chicago and in operations at Georgia Tech.